





SERVING VIRGINIA BUSINESSES AND THEIR OWNERS

Be (A) ware – Employment Laws are Changing



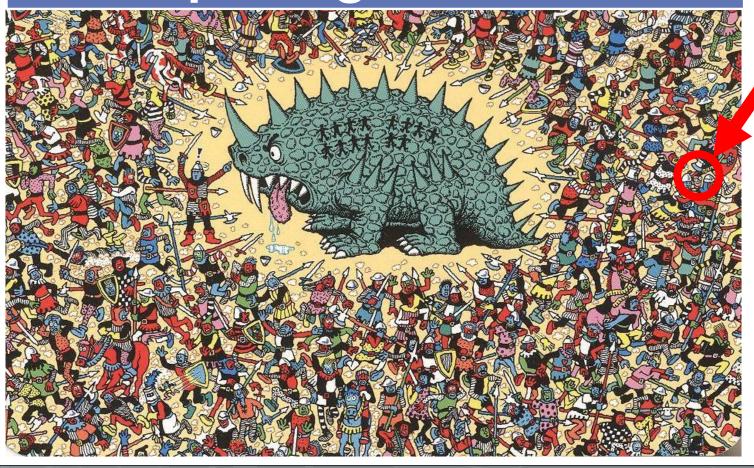
Central VA Employees Benefits Council

Presented by: Betsy Davis October 11, 2016





Issue Spotting







Presentation at a Glance

- War on Misclassification
 - White Collar Exemption
 - Independent Contractor/Employee
- Sexual Orientation as a Protected Class?
- Interaction of FMLA/ADA







WAR ON MISCLASSIFICATION





War on Misclassification

- Since 2011 administration promised to aggressively purse misclassification in employment:
 - exempt vs. non-exempt
 - employee vs. independent contractor
- Presumption: most workers are likely someone's employee
- DOL has plenty of field investigators on its payroll





Overview of FLSA

- The FLSA requires that <u>most</u> employees in the United States receive:
 - Federal minimum wage for all hours worked; and
 - Overtime pay at time and one-half the regular rate of pay for all hours worked over 40 in a work week





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FLSA Violation Penalties

- Department of Labor
 - Changes in employment practices
 - Payment of any back wages due to employees
 - Liquidated damages
- Willful Violators
 - Criminal prosecution, fines up to \$10,000
 - Imprisonment
- Civil Suit
 - Back wages
 - Liquidated damages
 - Attorneys' fees
 - Injunctions





HAVE YOU PROPERLY CLASSIFIED EMPLOYEES AS EXEMPT/NON-EXEMPT?





Determining Exempt v. Non-Exempt

Currently, to be exempt an employee must meet two tests:

- 1. Job duties
- 2. Salary basis and level (\$23,660)

Final Rule amending white collar exemption will make a drastic change





What's Changing?

- Raises from \$23,660 to (\$455/week) \$47,476 (\$913/week) for:
 - Executive Exemption
 - Professional
 - Computer
 - Administrative
- Raises from \$100,000 to \$134,004 for:
 - Highly Compensated
- Salary level will increase AUTOMATICALLY every three years





Duties Test

No changes to Duties Test





When is the Final Rule Effective?

December 1, 2016 (1 month, 20 days)

| DECEMBER 2016 | | | | | | |
|---------------|--------|---------|-----------|----------|--------|----------|
| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | PRIOAY | SATURDAY |
| | | | | 1 | j | 3 |
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| 25 | 26 | 27 | 28 | 29 | 30 | 31 |





What Employers Can (and Should) Do Now

- Assess your situation: Identify current exempt employees paid less than \$47,476 (\$23,660 -\$47,476)
- Confirm that duties tests are met
- Develop a plan to come into compliance on a salary basis before December 1, 2016





Compliance Strategies

- Option 1: Increase salary level and retain exempt status
 - Strategies to absorb the additional cost
 - Reduce fringe benefits
 - Reduce pay for non-exempt
 - Provide slower or smaller wage increases to non-exempt
 - Delay promotions
 - Reduce pay of exempt employees earning above the new salary basis





Compliance Strategies

- Option 2: Reclassify as non-exempt and pay overtime
 - Cost containment strategies:
 - Set an hourly rate to create a cost neutral reclassification
 - Reduce hours to avoid overtime
 - Hire more part-time employees





Challenges

- Recording time
- Loss of flexibility
- Loss of guaranteed income
- Employee morale
- Cost increase to employer
 - Overtime
 - Hiring additional workers







HAVE YOU PROPERLY CLASSIFIED INDEPENDENT CONTRACTORS?





"OLD" 20 Factor Test

- 1. Instruction
- 2. Training
- 3. Integration into company's operations
- Services required to be performed by specific individual
- 5. Hiring supervision and payment of assistants
- 6. Continuing relationship
- 7. Set hours of work
- 8. Full-time commitment required
- 9. Work performed at company's facilities
- 10.Company determines order of performance

- 11. Oral or written reports required
- Payment by hour, week, month (vs. lump sum or percentage completion payments)
- 13. Payment of business expenses
- 14. Furnishing tools and materials
- 15. Significant investment by individuals
- 16. Potential for profit or loss
- 17. Working for more than one firm
- 18. Services available to public
- 19. Right to discharge
- 20. Worker's right to terminate





Independent Contractors

What you thought you knew has now changed:

OLD: Control and independence

NEW: Economic realities

"Is the worker economically dependent on the employer or in business for him or herself?"

If **dependent** = employee
If **in business** = independent contractor





Independent Contractors – Economic Reality Test

The 6 Factors to Consider in the Economic Reality Test are:

- 1. Is the work an integral part of the employer's business?
- 2. Does the worker's managerial skill affect his or her opportunity for profit or loss?
- 3. How does the worker's relative investment compare to the employer's investment?
- 4. Does the work require special skill and initiative?
- 5. Is the relationship between the worker and the employer permanent or indefinite?
- 6. Is the worker economically dependent on the employer or truly an independent business person?





Independent Contractors – Economic Reality Test

DOL: "In sum, most workers are employees under the FLSA's broad definitions."





IS SEXUAL ORIENTATION A PROTECTED CLASS?





Is it a Protected Class?

- No Court within the Fourth Circuit has recognized as a protected class
- ❖ July 16, 2015 EEOC − YES
- ❖ May 5, 2016 Payne Opinion NO
- May 10, 2016 Attorney General of Virginia Advisory Opinion - YES





Sexual Orientation - EEOC

- Baldwin v. Foxx, Appeal No. 0120133080, July 16, 2015
 - Sexual orientation is inherently a "sex based consideration"
 - Allegation of discrimination based on sexual orientation is necessarily an allegation of sex discrimination under Title VII
 - EEOC in Richmond is accepting charges based on sexual orientation





Sexual Orientation – 4th Circuit

- Hinton v. Va. Union Univ., 2016 U.S. Dist. LEXIS 60487 (E.D. May 5, 2016)
 - It is explicitly the law of the Fourth Circuit that Title VII does not protect against discrimination based on sexual orientation.





Sexual Orientation – Attorney General Advisory Opinion

- Attorney General of Virginia Advisory Opinion
 - Five days later, May 10, 2016
 - Opinion interpreting Virginia Human Rights Act
 - Opined: act "may well conclude too that sexual-orientation discrimination is per se discrimination on the basis of sex."





Sexual Orientation – Virginia Localities

- Localities have enacted legislation that makes it unlawful for an employer to discriminate on the basis of sexual orientation:
 - City of Alexandria, Code of Ordinances § 12-4-5;
 - Arlington County Code § 31-3(B); and
 - Under the City of Charlottesville Human Rights Ordinance, City of Charlottesville Code, Art. XV, § 2-431 (2013), (specifically includes gender identity and transgender status)





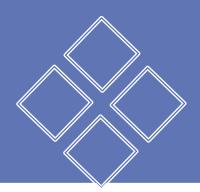
What are employers to do?

- Know your audience
- Be aware of issue
- Be up to date on legal changes in this area before you take action





FMLA/ADA INTERACTION







FMLA Employer Coverage

- Private-sector employers who:
 - Employ 50 or more employees
 - In 20 workweeks
 - In the current or preceding year







Employee Eligibility

- To be eligible, an employee must:
 - Have worked for the employer for a total of 12 months
 - Have worked at least 1,250 hours over the last 12 months
 - Work at a location where at least 50 employees are employed by the employer within 75 miles
- Hard and Fast eligibility requirements!





Employee Eligibility

Eligible employees are entitled to up to 12 weeks of unpaid leave during a 12 month period:



- For the birth and care of a newborn child;
- For the placement of a child for adoption or foster care;
- To care for an immediate family member with a serious health condition; or
- Care for employee's own serious health condition
- Military FMLA





FMLA Benefits

- 12 weeks of unpaid leave
- Job protection while on FMLA Leave
- Restoration to the <u>same</u> or <u>equivalent</u> position upon returning from leave
- Health insurance coverage while on leave





The Americans with Disabilities Act

- ADA covers employers with 15 or more employees
- ❖VHRA covers employers with 5 15 employees
- Protects applicants and employees





The Americans with Disabilities Act

- ADA prohibits discrimination based on disability
- Requires employers to make reasonable accommodations, unless to do so would cause an undue hardship







Who is Protected?

- Physical or mental impairment that substantially limits major life activities
- Record of having such an impairment
- Regarded as having such an impairment





ADAAA

- Broadened definitions
- Question was: "Is he disabled?"
- Now: "Did company provide a reasonable accommodation?"





ADA Accommodation Examples

- A deaf applicant may need a sign language interpreter during the job interview
- An employee with diabetes may need regularly scheduled breaks during the workday to eat properly and monitor blood sugar and insulin levels
- An employee with cancer may need leave to have radiation or chemotherapy treatments
- Transfer to an open position

Unpaid Leave!





Areas of Intersection

- 1. Employer Coverage
 - FMLA (50)
 - ADA (15)
- 2. Employee Eligibility
 - FMLA (serious health conditions)
 - ADA (disability)
- 3. Length of Leave
 - FMLA (12 weeks)
 - ADA (no specific period)





Areas of Intersection (cont'd)

- 4. Reinstatement Rights
 - FMLA (same or equivalent)
 - ADA (same job/undue hardship)





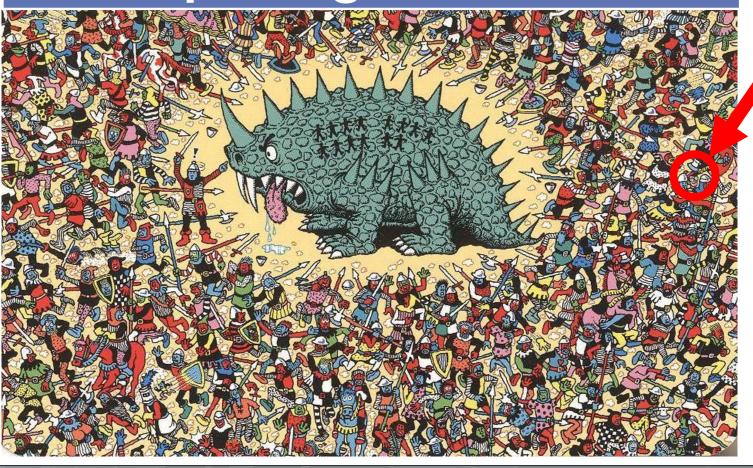
Remember

- Consider both FMLA / ADA
- Provide greatest benefit
- FMLA leave is exhausted, evaluate ADA unpaid leave as a reasonable accommodation
- Have/document accommodation discussions
- Indefinite leave is not reasonable





Issue Spotting







Be (A) Ware



- Be ready for new salary basis for white collar exemptions
- Be aware of the economic realities test
- Be mindful of changes regarding sex discrimination
- Be careful to consider both FMLA and ADA for leave issues





Questions?



Thank you!

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