

# Cybersecurity in the Retirement Plan World

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NAH, I'M NOT  
WORRIED ABOUT CLOUD  
SECURITY. MY STORED  
DATA IS SO DISORGANIZED  
THEY'D NEVER BE ABLE TO  
FIND ANYTHING!



# Some scary facts

- 41% increase in phishing volume in 2017 Q2
- 88% of those attacks targeted five industries:
  - **Financial institutions**
  - Online services
  - Payment services
  - Cloud providers
  - E-mail providers

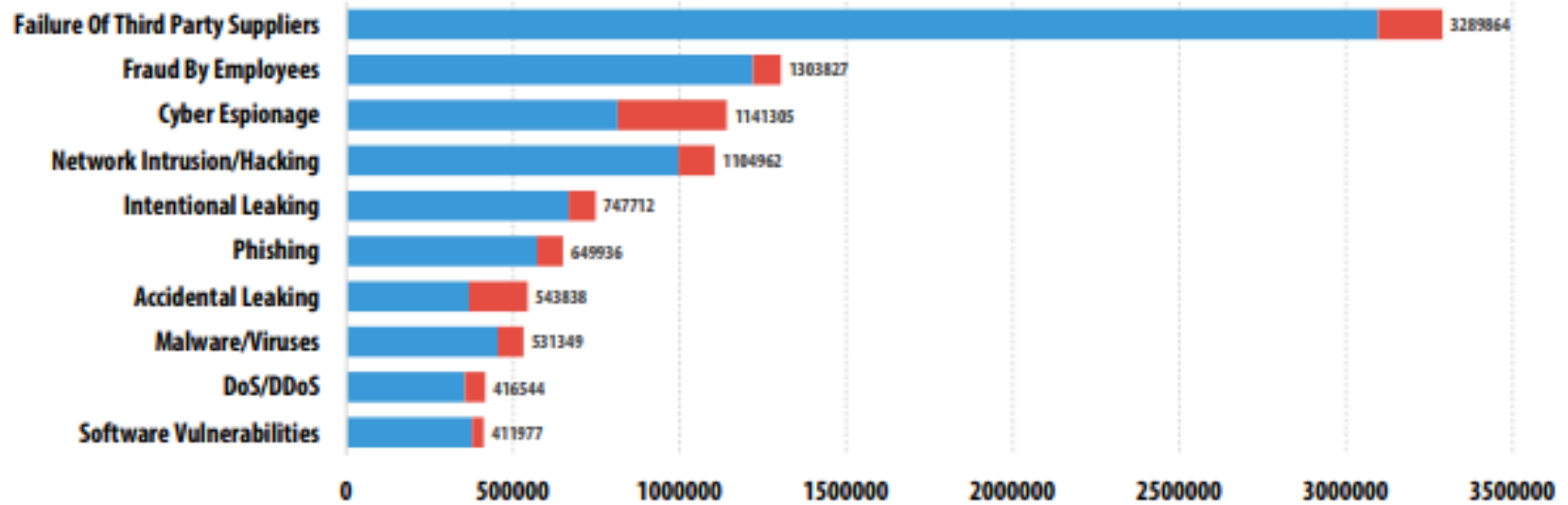
Source: Phishlabs 2017 Q2 report

# Security breaches are expensive

- 90% of businesses in a Kaspersky survey admitted to having a security incident and 46% of them lost sensitive data as a result.
- Average remediation cost is \$550,000 for enterprises and \$38,000 for small businesses
- Indirect costs from reputation damage ranges from tens of thousands to over \$200,000 per incident.

## Cost of security incidents by type

Total financial impact of data breaches depends on the type of the incident. When we asked businesses, to attribute a security breach to a certain cause and estimate an amount of loss, we were able to pinpoint the most 'expensive' types of incidents.

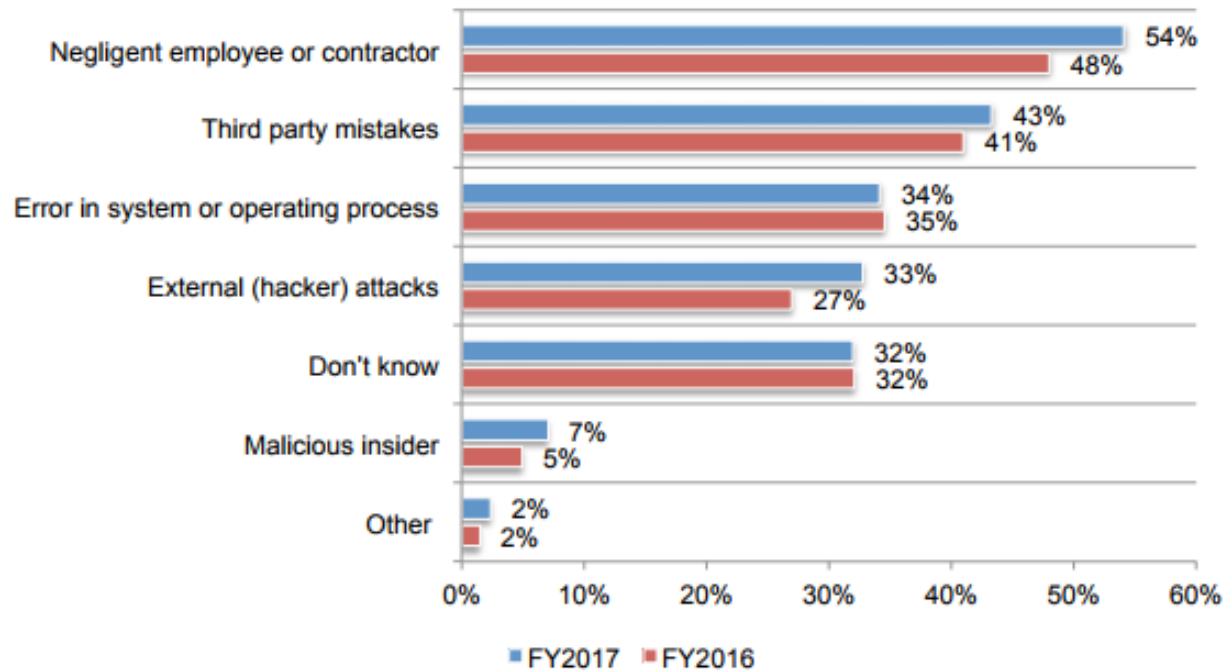


*Total impact of security incidents by type for enterprises*

# How is it happening?

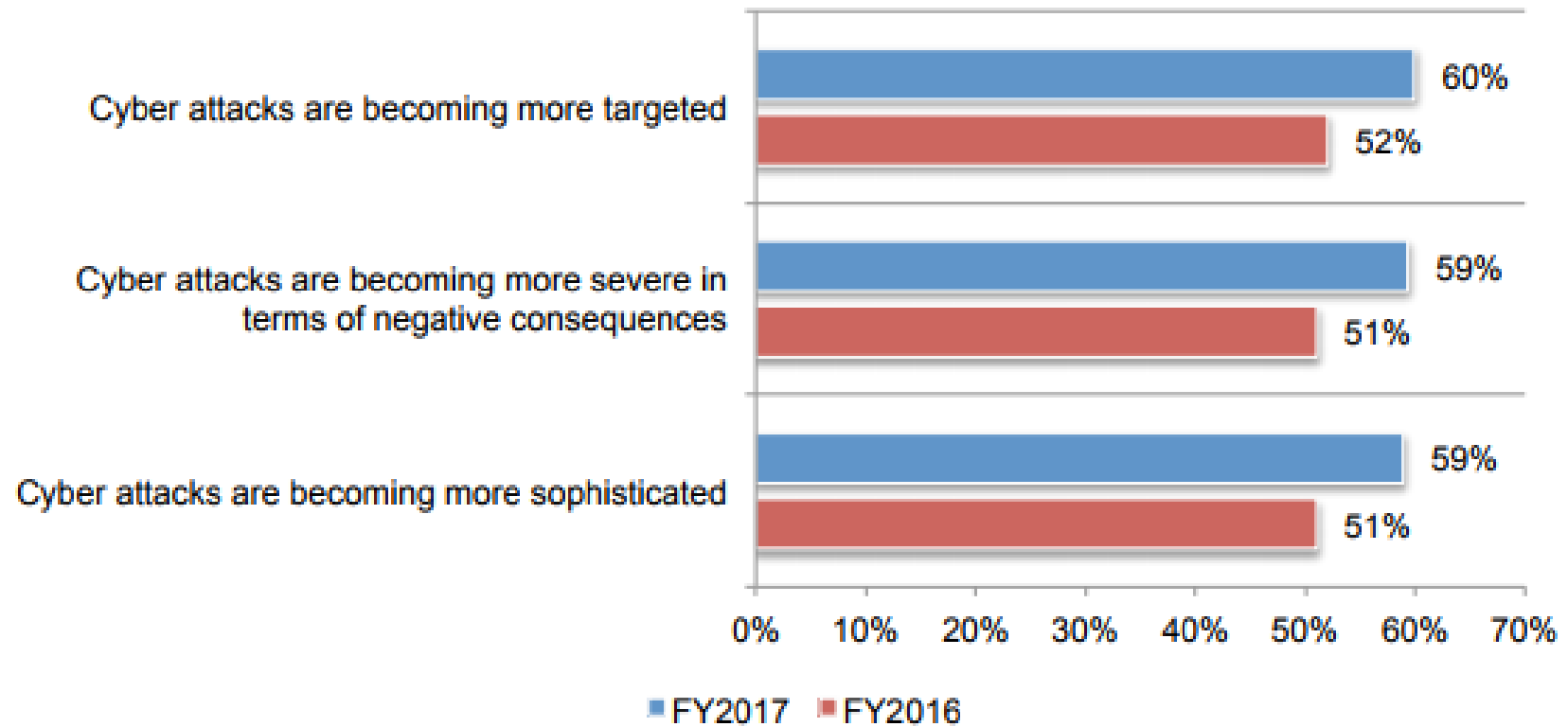
**Figure 3. What was the root cause of the data breaches your business experienced?**

More than one choice allowed



### Figure 5. Perceptions about cyber attacks against their companies

Strongly Agree and Agree responses combined



# Regulatory environment

- Nearly all states have similar, but differing, security breach notification laws.
- Forefront of these laws was CMR 17 from Massachusetts in 2010
- Federal Privacy Act of 1974 only impacts recordkeeping in the federal government
- H.R. 3806: Personal Data Notification and Protection Act of 2017 (in committee)



# Insurance options

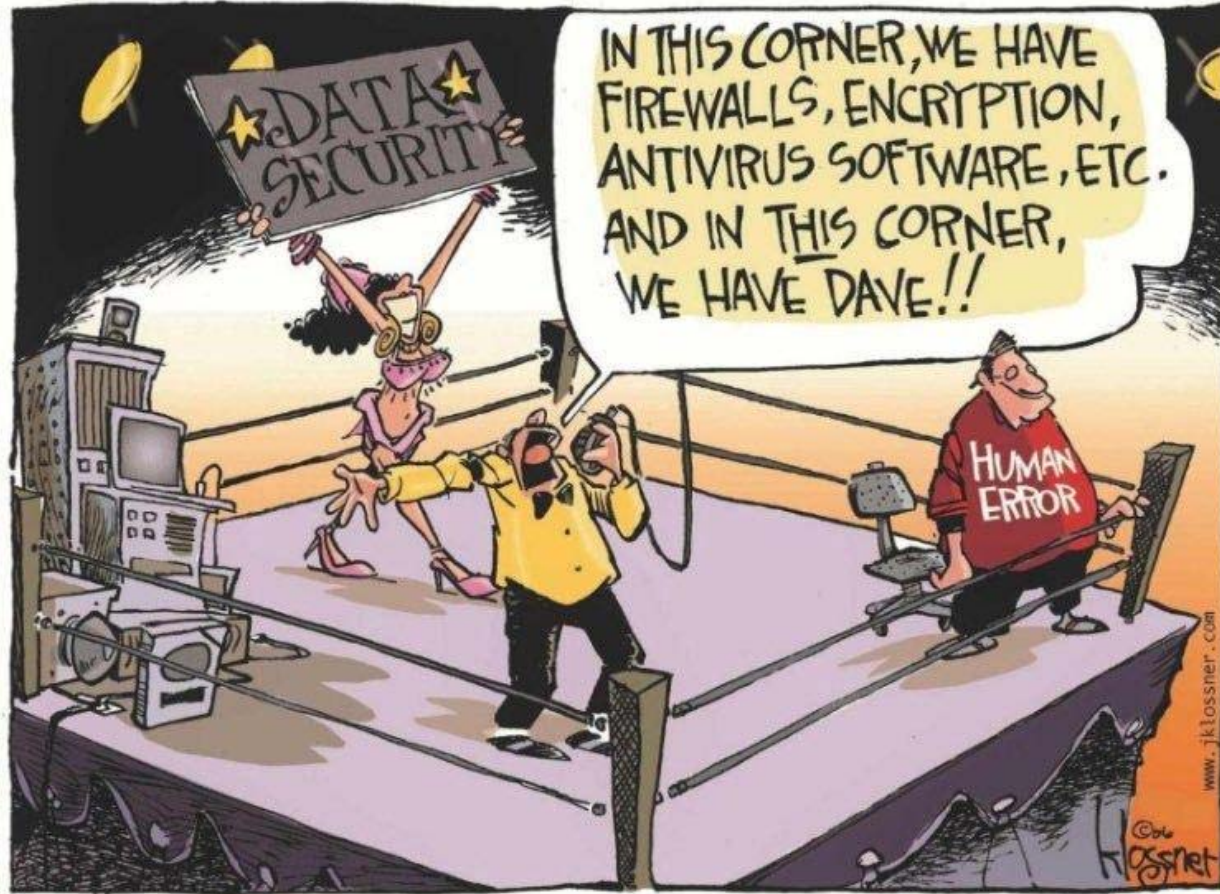
- Cyber Liability Insurance is common
- Policies cover costs for credit monitoring
- Naturally, no recourse for reputation damage
- Watch out for “human error” exception clauses because at heart every security incident is traceable to human error
- As an industry, not capable to price IT security risk on a per client basis

# The bad news

- Threats are increasing
- Financial services are in the cross hairs of organized crime
- Error is costly
- Regulation is a confusing patchwork, insurance incomplete
- Third parties are often the weak link

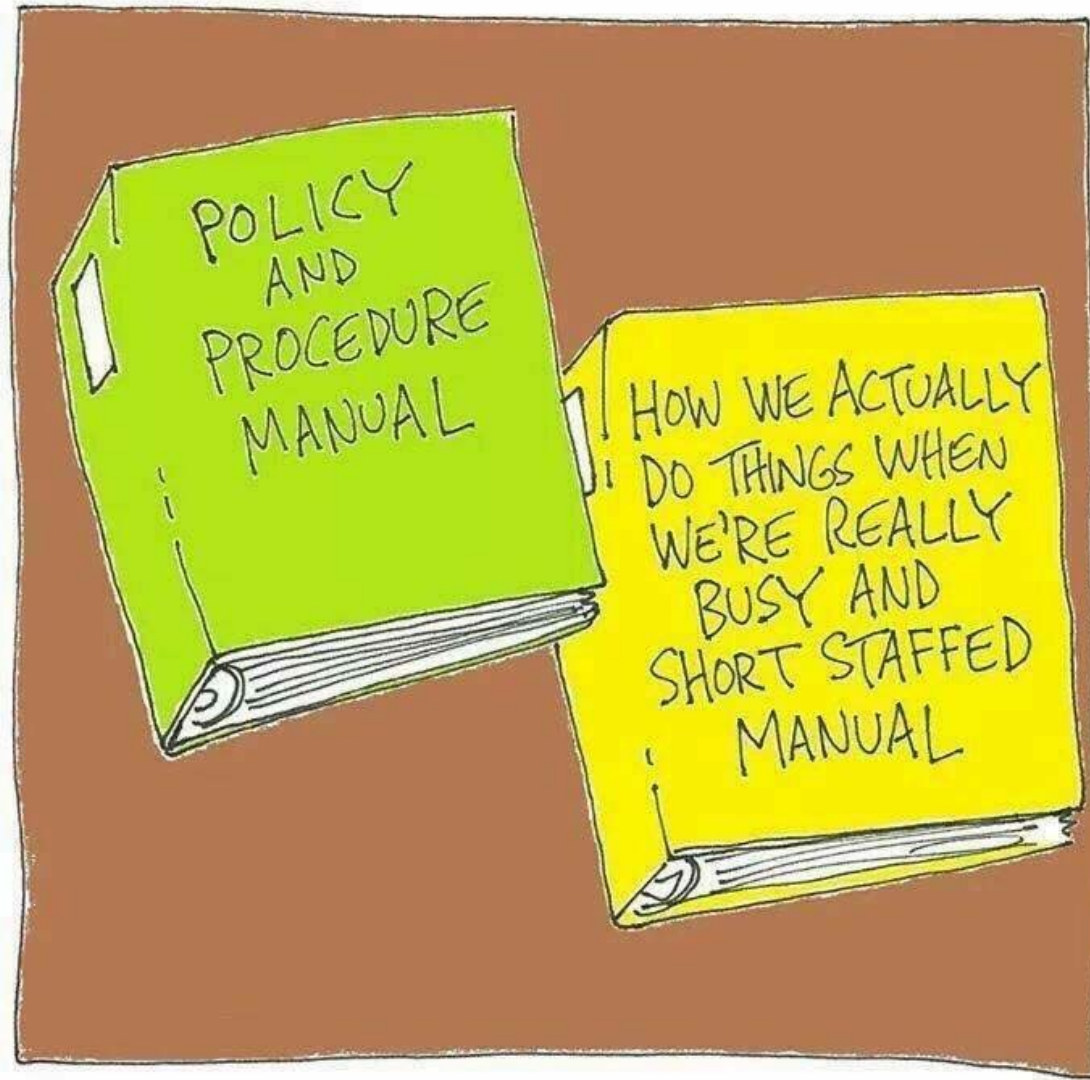
# The good news (yes, there really is some)

- 90% of companies get attacked with 3 year old vulnerabilities (Fortinet Q2 2017 Global Threat Landscape report)
- Automatic updates are increasingly the norm for computer systems
- Vendors are recognizing the risk and factoring in security updates to their ongoing support. Medical industry particularly in rapid change mode.
- No one in 2017 should be surprised when you ask them to justify and explain how they will safeguard sensitive data



# Practical things that improve IT Security

- Regular and automatic updates for operating systems and apps
- Password expiration policies
- Two factor authentication for sensitive applications
- Up to date virus scanning solutions
- Decommission old equipment that isn't actively supported



POLICY  
AND  
PROCEDURE  
MANUAL

HOW WE ACTUALLY  
DO THINGS WHEN  
WE'RE REALLY  
BUSY AND  
SHORT STAFFED  
MANUAL

# Things you always wanted to ask your vendor

(but were afraid to ask)

- Do you have a documented Security Program?
- Do you conduct criminal background screening for new hires?
- Do you provide security awareness training for staff?
- Describe your backup and disaster recovery plan
- What is your retention policy?
- How are physical and electronic records destroyed
- What forms of encryption are used and where is it used?
- How is employee access granted and revoked?

# Security “smells” to watch for

- The website uses SSL, so it is secure
- Indications that they have purchased their security
- One person responsible for security instead of shared goal
- They wouldn't know if they were compromised
- They have never had a security or privacy incident